Curriculum Vitae

(last updated 12/08/2022)

Michael A. Climek

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Education

Louisiana State University

Ph.D. Leadership and Human Resource Development (*in-progress & part time*) Expected Graduation: December 2024 63 out of 90 credits completed

Louisiana State University

M.S. Leadership and Human Resource Development, December 2022

Baruch College, Zicklin School of Business, New York, NY

M.B.A. Dual Major in Marketing & International Business, July 2010

State University of New York at Oswego

B.S. Sociology, with a minor in Creative Writing, May 2005

Employment

Director of Community Sentiment Tracking Louisiana State University Office of Communications & University Relations (Baton Rouge, LA)

November 2022-Current

- Leads the University's efforts to regularly survey key stakeholders including, but not limited to, students, faculty, staff, alumni, donors, parents, local & national industry, legislators, and local community members
- Collects long-term longitudinal data so LSU can identify changes in stakeholder sentiment and proactively work to address issues as they appear in the data
- Conducts focus groups with key stakeholders
- Assists other LSU-System units with designing, fielding, and data collection for mail and online surveys
- Presents results of surveys to key LSU-System players who can effect change based on the data

Director, Louisiana State University Public Policy Research Lab (Baton Rouge, LA)

January 2022-November 2022

Operations Manager, Louisiana State University Public Policy Research Lab (Baton Rouge, LA)

July 2011-December 2021

- Lead Researcher on a variety of projects, including (but not limited to) the Behavioral Risk Factor Surveillance System Survey (BRFSS) and the Pregnancy Risk Assessment Management System Survey (PRAMS) for several states:
 - Louisiana BRFSS (2011 to 2022)

- Tennessee BRFSS (2014 to 2022)
- U.S. Virgin Islands BRFSS (2021 to 2022)
- District of Columbia BRFSS (2019)
- Tennessee PRAMS (2014 to 2022)
- Florida PRAMS (2022)
- Oversaw all operations in an outbound phone survey call center with 110 data-collection stations and over 160 employees
- Regularly wrote multi-mode surveys for clients to be distributed online, via mail, and via phone
- Analyzed survey data and wrote reports for clients and stakeholders
- Supervised over 50,000 completed phone surveys per year on ongoing projects
- Handled new client acquisition, client & account management, grant writing, and contracting
- Responded to RFP's and developed client proposals, including budgets and timelines, and provided project members with regular updates
- Lead new initiatives to proactively add and expand capabilities such as increased use of mail surveys, in-person interviews, text message surveys, and social media tracking and analysis
- Developed policies, procedures, and training modules to ensure high data quality and professionalism from all employees
- Spearheaded a quick & smooth transition from 100% onsite work in March 2020 to 100% remote work for all data collection employees by May 2020. Designed new trainings and procedures to facilitate the move
- Responsible for invoicing all clients and maintaining yearly operating budget of over \$1,000,000
- Oversaw revenue growth from \$500,000 in 2011 to over \$1,000,000 by 2016
- Managed the phone portion of LSU's contact tracing efforts regarding Covid-19
- Created and managed an inbound call-center to answer LSU Community questions about our COVID-19 response

Research Project Manager, Ketchum

(New York, NY)

May 2010-July 2011

- Managed research projects for national and global brands in a wide variety of industries
- Developed survey questionnaires with an eye towards generating media pick-up in target online and offline outlets
- Assisted in writing press releases and compiling media lists for pitching of survey data
- Lead new business research initiatives briefing teams on key learnings and recommending strategies
- Participated in campaign brainstorms for both current and potential clients
- Conducted a wide variety of secondary research such as consumer segmentation studies, influencer audits, industry trend reports, media analyses and scoring, and competitive media audits
- Gathered and reported on primary research data via on-site event questionnaires, preand post-program tracking surveys, and online panel surveys
- Consistently exceeded billable hours goal of 80%
- Performed in-depth long term conversation analyses of social media chatter regarding clients and client competitors
- Designed a variety of online surveys and omnibus questionnaires to meet both internal and external requests
- Prepared research proposals, including budgets, for Ketchum internal teams & agency clients
- Collaborated with practices and specialty teams, to facilitate knowledge-sharing between groups

- Monitored and tracked competitor and client PR performance (incl. media impressions, message delivery, share of voice, and advertising value equivalency)
- Key clients included Kodak, Adecco, Wendy's, Playstation, and Philips

Freelance Focus Group Moderator, (Self-Employed) (New York, NY)

October 2009-May 2010

- Moderated children's Focus Groups (Ages 6-8, 9-11, and 12-14)
- Moderated adult Focus Groups (Ages 18-35)
- Wrote full in-depth report write ups for client's detailing findings
- In-office presentation to clients
- Excelled at drawing conclusions and telling 'the story' behind the data
- Wrote discussion guides, recruitment screeners, and pre and post group questionnaires
- Specialized in clients in the video game and entertainment industries

Data Analyst, Unit 7

(New York, NY)

December 2009-January 2010

- Conducted data analysis and interpretation on consumer responses to mail surveys and online surveys
- Created PowerPoint presentations for clients to communicate the story behind the data
- Performed data coding and interpretation on large amounts of longitudinal qualitative survey data
- Client specialization in Pharmaceuticals (Plavix), and Energy Providers (Reliant Energy)

Research Manager, Gameloft

(New York, NY) May 2007-May 2009 Research Associate, Gameloft (New York, NY) June 2006-April 2007 Quality Assurance, Gameloft (New York, NY) January 2006-May 2006

- Regularly presented both Qualitative and Quantitative Results to Senior Management, typically via in person presentation (in PowerPoint) and provided consultative advice on how to implement results
- Project Manager on 10-12 unique research projects and reports per week on average
- Managed Gameloft's 250K yearly international market research budget
- Led, mentored, and expanded the U.S. Market Research Team (grew from a 1-person team to 5 Research Associates) including delegating all assignments and handling performance appraisals
- Wrote Questionnaires, programmed, designed, and analyzed online surveys for U.S. and International markets
- Regularly moderated Focus Groups (4 to 6 per week for over 3 years.) Typically, Adults Male/Female 18-35, some Kids groups 8-15 (two per month)
- Created schedules, wrote discussion guides, and wrote screeners for all Focus Groups
- Provided strategic recommendations for in-development games on all current gaming platforms
- Researched and recommended potential entertainment licenses for development
- Conducted competitive sales analysis, compiled secondary research, and wrote weekly strategic recommendations on emerging technology and entertainment trends
- Managed longitudinal studies that tracked consumer purchasing and browsing habits through online and mobile game portals

- Led research and provided strategic recommendations for games on all current platforms of the time including Xbox360, PS3, Wii, DS, PSP, mobile, PC, iPod Touch, and iPhone
- Researched and recommended potential entertainment licenses for development
- Developed satellite market research units in the Spain and Japan offices
- Managed vendors and facilitated the research process in several international markets, Asia, Europe, Latin America
- Priced research projects aligned with the company's budget objectives
- Researched and created viral marketing and social networking applications for development

Motivational Speaker, Foodplay Productions (Hatfield, MA)

August 2005-November 2005

- Performed extensive interactive work with children (Middle School Level) and teachers
- Promoted company's educational performances, videos, and publications at industry trade shows
- Handled daily set-up and take down of props, sets, and audio equipment
- Self-managed tour schedule, script research, and composition

Major Areas of Research Interest

Employee Turnover, Student Enrollment & Success, Lifetime Earning Metrics, Consumer Behavior, Public Health, Effective Leadership, Generational Differences, Preventative Medicine, Personality Differences, and the Long-Term Effects Adverse Childhood Experiences

Publications

Manuscripts in Refereed Journals:

Climek, M., Henry, R., Jeong, S. (2022). Integrative Literature Review on Employee Turnover Antecedents Across Different Generations: Commonalities and Uniqueness. *European Journal of Training and Development. Vol.* 47 No. 8/8.

Crocco, O., Stojanović, M., Whitley, M., Davis, K., **Climek, M**., Costello, G., Henry, R., Braud, V., Tepe, A., Bryant, D., & Molleno, C. (2022). Developing Students Who Lead in Their Communities: A Mixed Methods Case Study of Three Municipal-Based Leadership Programs in the United States. *Journal of Leadership Education*, *21*(3), 1–15.

Moore, J., Pritchard, R. S., **Climek, M**., & Armstrong, J. (2019). The Demand for Information Model: An Examination of Malaysia's Crisis Response Strategy Effects on Rumors Following the Disappearance of MH370. *Asia Pacific Public Relations Journal, 21*, 1–28.

Johnson, M., Goidel, K., & **Climek, M**. (2014). The Decline of Daily Newspapers and the Third-Person Effect. *Social Science Quarterly*, *95*(5), 1245–1258.

Ongoing Projects:

Climek M., Crocco, O. Authorship, Fairness, and Ethics. Developing a Standard Authorship Determination Calculator for use in Mixed Methods Research.

Invited Talks and Lectures:

Climek, M. (February 2020). Employee Turnover Antecedents Across Different Generations. Academy of Human Resource Development (AHRD) 2020 Conference. Atlanta GA.

Climek M. (August 2014). The Future of Social Media. Public Relations Association of Louisiana monthly meeting. Baton Rouge, LA.

Climek M. (November 7th, 2012). US Presidential Elections: What Happened Last Night and Why? Presentation to a large group of international students visiting from Nigeria. Louisiana State University, Baton Rouge, LA.

Refereed Poster Presentation:

Climek, M., Goidel, K., Brou, L., Kromer, M. (May 2013). Does It Really Make a Fracking Difference? American Association for Public Opinion Research (AAPOR) Conference, Baston MA.

Brou, L., **Climek, M**., Goidel, K. (March 2013). Association Between Adverse Childhood Experiences and Income Level. Behavioral Risk Factor Surveillance System Survey (BRFSS) Conference, Atlanta GA.

DC BRFSS 2019 - DC Dept. of Health. \$317,040

Louisiana BRFSS 2022 – Louisiana Dept. of Health. **\$468,500** Louisiana BRFSS 2021 – Louisiana Dept. of Health. **\$317,000** Louisiana BRFSS 2020 – Louisiana Dept. of Health. **\$285,420** Louisiana BRFSS 2019 – Louisiana Dept. of Health. **\$217,140** Louisiana BRFSS 2018 – Louisiana Dept. of Health. **\$217,140** Louisiana BRFSS 2017 – Louisiana Dept. of Health. **\$224,456** Louisiana BRFSS 2016 – Louisiana Dept. of Health. **\$241,222** Louisiana BRFSS 2015 – Louisiana Dept. of Health. **\$241,222** Louisiana BRFSS 2014 – Louisiana Dept. of Health. **\$340,500** Louisiana BRFSS 2013 – Louisiana Dept. of Health. **\$328,500** Louisiana BRFSS 2012 – Louisiana Dept. of Health. **\$268,140** Louisiana BRFSS 2011 – Louisiana Dept. of Health. **\$288,500** Louisiana BRFSS 2011 – Louisiana Dept. of Health. **\$240,500**

Tennessee BRFSS 2022 – Tennessee Dept. of Health. **\$395,240** Tennessee BRFSS 2021 – Tennessee Dept. of Health. **\$341,240** Tennessee BRFSS 2020 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2019 – Tennessee Dept. of Health. **\$336,740** Tennessee BRFSS 2018 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2017 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2016 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2016 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2015 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2015 – Tennessee Dept. of Health. **\$300,740** Tennessee BRFSS 2014 – Tennessee Dept. of Health. **\$300,740**

Virgin Islands BRFSS 2022 – USVI Dept. of Health. **\$238,160** Virgin Islands BRFSS 2021 – USVI Dept. of Health. **\$175,500**

Florida PRAMS 2022 – Florida Department of Health. **\$60,000** Tennessee PRAMS 2014 through 2022 – Tennessee Dept. of Health. **\$350,000**

Resilient Gulf Communities 2022 – RAND Corporation. **\$77,000** Resilient Gulf Communities 2019 – RAND Corporation. **\$134,200** Resilient Gulf Communities 2016 – RAND Corporation. **\$249,000**

Louisiana Medicaid Recipient Study 2019 – Tulane University - **\$94,900** Louisiana Rural Healthcare Study 2016 – Tulane University - **\$37,500**

Relevant Coursework

Tests and Measurement – Spring 2022 Statistical Principles 1 (SPSS) – Fall 2021 Advanced Qualitative Methods in LHRD – Spring 2021 Applied Research Methods and Analysis – Spring 2021 Advanced Mixed Methods Research – Fall 2020 Marketing Research – Summer 2009 Consumer Behavior – Spring 2009 Applied Statistical Analysis in Business Decisions – Spring 2008